

Our approach to  
climate action

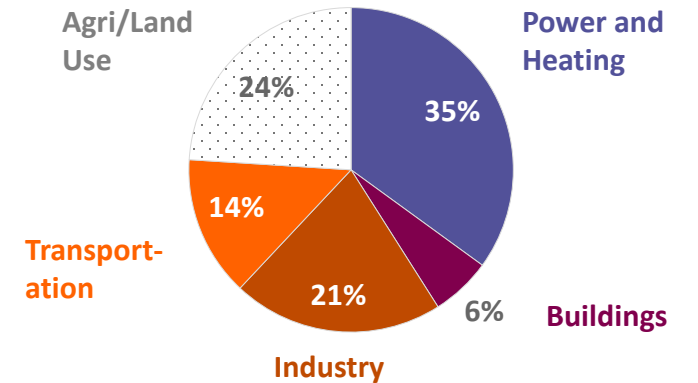
## ING's Terra approach

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# ING's Terra approach: our way to do impact analysis



## Direct global emissions:



## We start where our biggest impact lies:



# Terra is a sector-specific, science-based, forward-looking and engagement-driven approach



## Draws from two main methodologies for target-setting:

- PACTA (2DII)
- SBTi SDA

## Critical principles:

- Sector-based
- Uses Physical Asset-level-data
- Applies science-based scenarios
- Client-focused
- One target per sector
- Applies best-fit methodology per sector.

# Our roadmap to Paris: Climate Alignment Dashboard (CAD)

● On track

● Not on track

● Unavailable

○ Under development

